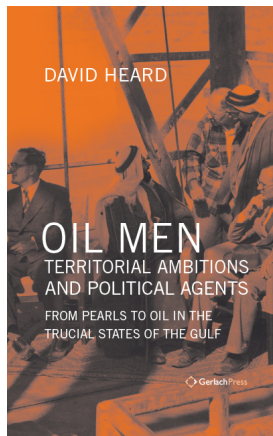


David Heard

**OIL MEN, TERRITORIAL AMBITIONS AND POLITICAL AGENTS.
FROM PEARLS TO OIL IN THE TRUCIAL STATES OF THE GULF
(2 Volumes)**



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“Oil Men“ represents a unique resource for the student of the challenges, both physical and political, of oil prospecting in a region with no infrastructure and no formal boundaries between local power bases. The book charts the slow and unexpected transformation of the emirates from poverty to undreamed-of wealth.

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The author has had full access to company records which are quoted throughout, including progress reports, minutes of meetings, telegrams and other primary sources, which are collected in full in Vol 2.

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David Heard CBE studied physics and geology before joining Abu Dhabi Petroleum Company in 1963. Working for more than a decade as a petroleum engineer he participated in the discovery of oil in the Abu Dhabi desert. Thereafter he was for more than two decades the Representative of the same company in Abu Dhabi.